



# Livestock Sales Traineeship



## Further Information on the Livestock Sales Traineeship

### Who are Ruralco:

Ruralco is one of Australia's leading agribusinesses with a dynamic network of specialist businesses supporting the country's agricultural industry. Our businesses operate across the wool and livestock, real estate, rural merchandise, fertiliser, stock feed, seed and grain, water broking, risk management and financial services markets and each is a leader in its field.

Ruralco's strong growth over the last two years has created many opportunities for talented, motivated people to join us and the launch of our Livestock Sales Traineeship programme is an exciting extension to the career path options that exist within the group.

Ruralco businesses supporting this programme include:

*Roberts, Rodwells, Grant Daniel Long, Davidson Cameron & Co, BR & C Agents, Queensland Rural, Stevens Egan Johnston, Southern Australian Livestock, Primaries of WA, Territory Rural, Rawlinson & Brown, Ag Concepts, Territory Rural McPherson, Savage Barker Backhouse and Dairy Livestock Services.*

### The Traineeship & Career Path:

Over a two year period you will be supported in developing your career with on-the-job experience, mentoring, formal training and developmental feedback. Whilst specialising in livestock and ultimately being trained to become a livestock sales representative responsible for managing the livestock marketing requirements of a client base, you will also be developed to understand all products within the Ruralco brand. You will be required to relocate during the two years to gain experience in different marketing centres and will be given support and assistance to do this.

Reporting to the Local Business Manager and Project Co-ordinator of the Traineeship Programme, you will be working alongside our livestock operatives in a training/development capacity.

You will be required to learn and assist with duties such as:

- Managing and growing a client base;
- preparing stock for sale;
- providing clients with marketing advice and livestock information;
- conducting livestock auction markets;
- auctioneering;
- inspecting stock;
- assisting with clearing sales;
- office tasks; and
- understanding and promoting all facets of the Ruralco business.

You will also be required to attend learning and development residentials and complete formal learning requirements of the traineeship and understanding the total business.

As part of this programme you will receive guidance and support from senior Ruralco personnel who will monitor your progress, direct your training and ensure that your time with Ruralco is both personally and professionally rewarding.

**What You Need:**

Ideally, candidates must:

- Possess a pass in Year 12 English and Mathematics; OR
- Demonstrate well developed knowledge of, and experience in working with livestock and understanding the needs of livestock producers;
- Ambitious and energetic;
- Demonstrate an ability to be a good communicator; self motivated and a team player;
- Possess skills in Microsoft Office applications including Excel, Word; preferably with experience in using the internet and e-mail;
- Have a current drivers licence;
- Demonstrate a passion for working in and with rural Australia;
- Be prepared to relocate within the Ruralco network.

Successful applicants will be exposed to and/or working with livestock so they must ensure they comply with the requirements of the company, particularly in relation to the condition of employment upon proof of your positive immunity to Q fever virus, either by natural immunity or by vaccination.

These positions offer an exciting career path with a leading player in the rural industry and the opportunity to experience different parts of Australia within the Ruralco network.

An attractive remuneration package will be negotiated with the successful applicant. For more information contact Robyn Barber on 0418 656 082.

**How to Apply:**

Please send a letter of application and a current resume (including the names and addresses of current referees) to:

**Robyn Barber**  
**PO Box 147**  
**ALTONA NORTH VIC 3025**  
**Fax: 03 9369 7882 or email rbarber@rodwells.com.au**

***Applications close Friday 14 November 2008.***

**Selection Process:**

After the closing date for applications the selection process will commence and successful applicants will be recruited to commence within the business by no later than January 2009.